



## Energy Purchasing Solutions

With gas and electricity prices fluctuating by as much as 40 per cent in a single year, making the right choice about how and when to buy your energy is a critical decision for any business.

Your buying strategy is now more important than your choice of energy suppliers! We work alongside our clients to agree the most appropriate strategy to manage risk and meet business objectives. Consistently achieving market-beating results, our systems, procedures and expertise help you make the right energy purchasing decision for your business.

### FIXED ENERGY PURCHASING

Allows you to lock in prices for the longer term, fixed price, fixed period supply contracts give budgetary certainty. And much like choosing a mortgage product when interest rates are low, we can advise on the best time to place contracts to lock in lower prices.

Our expertise in tender management, supplier negotiations and class-leading systems give you access to the most appropriate fixed price deals for your business. Even if you are in a contract, Brownlow can often negotiate better rates on your behalf.

### FLEXIBLE PROCUREMENT

Provides the freedom to buy energy at the time when market conditions are best. Instead of fixing annual energy contracts, we can purchase some, or all, of a client's energy requirements at times when wholesale prices can be significantly lower.

The decision making is based on our bespoke mathematical model that relates your management strategy to the wider energy market. Our dedicated analyst monitors the European markets and wholesale price changes daily to support this model.



Our Flexible procurement clients have a professionally managed contract and receive regular position statements together with commentary and support from our industry experts.

### BASKET/CONSORTIUM PURCHASING

Basket or consortium purchasing caters for the majority of energy buyers whose annual spend is not significant enough to qualify for a standalone flexible contract structure. It affords smaller businesses access to the same market much larger companies have.

As buyers of millions of pounds of energy each year, we can give you the levels of market access normally only available to much larger organisations.

Call our Energy Specialists today to gain more control and make more impact on your energy procurement. Call us 01744 778530 or visit [brownlowutilities.co.uk](http://brownlowutilities.co.uk)



## Why choose Brownlow?

Our aim is to make you competitive, compliant and efficient as far as your energy and utilities are concerned. Our approach is to do this with clarity, honesty and experience.

### Our Services



### Our Process



At our first meeting, we will take time to fully understand your business; your company's objectives business, processes and how your company prefers to manage risk. We also consider your current energy and utility portfolios - how much you use and the prices you pay. We then take the time to look at purchasing options to help you choose a supplier and product that matches your company's long term purchasing strategy.



Once we are operating to your energy purchasing strategy, we then validate and check the bills for you on a monthly basis to ensure they adhere to the contracted terms. If there are any issues with your bills, we will resolve these with the supplier directly on your behalf. We also provide you access to an online energy management portal.



Most businesses are subject to or can take advantage of one of the myriad of government Carbon schemes such as Climate Change Agreement (CCA), CRC, ESOS, RO and FIT. We offer a full service that obtains then manages these schemes for you using carbon specialists that have never lost an agreement!



We can identify savings of at least 10% in most businesses. Our Chartered Energy Efficiency Engineers can complete a detailed survey of your business highlighting where you can employ the latest techniques and technologies with regards to energy based on Return on Investment (ROI). We have a strong portfolio of partners who deliver cost reduction and energy efficiency products and services.



An energy plan based on a comprehensive survey of your site together with agreed timescales and board-level commitment will drive your utility purchasing strategy and efficiency initiatives forwards. We will ensure that the correct systems and procedures are in place for continuous energy improvement.

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